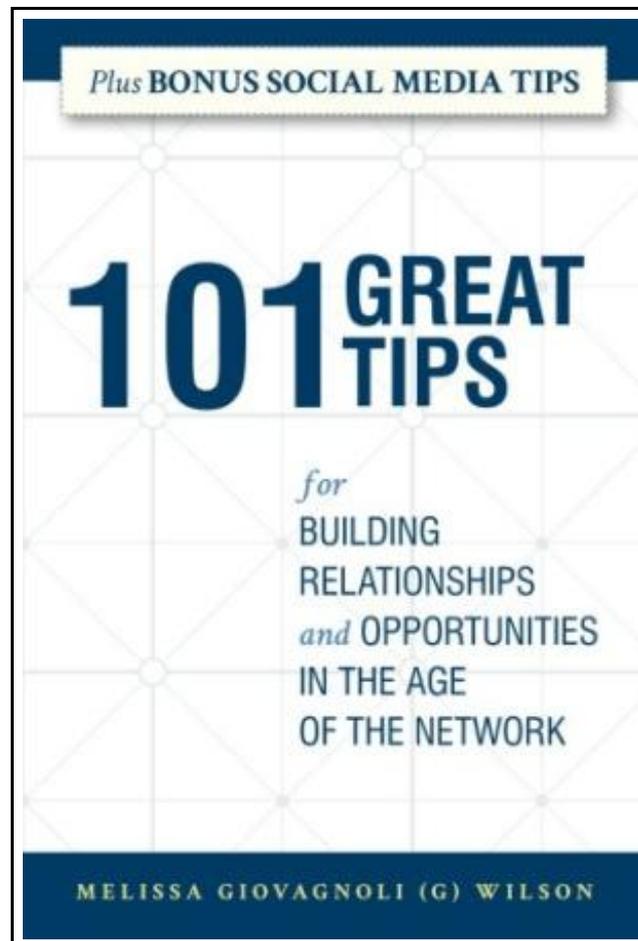


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*Very good e-book and helpful one. It is among the most awesome publication we have read. Its been developed in an remarkably simple way in fact it is simply right after i finished reading this book through which basically transformed me, affect the way i really believe.
(Prof. Kacey O'Hara)*

101 GREAT TIPS: FOR BUILDING RELATIONSHIPS AND OPPORTUNITIES IN THE AGE OF THE NETWORK



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Networlding Publishing, United States, 2012. Paperback. Book Condition: New. 229 x 152 mm. Language: English . Brand New Book ***** Print on Demand *****.Are you finding more takers than givers in your network? This book provide more than 100 time-tested, exclusive strategies and tactics to accelerate both the number of sales you will close and reduce the time it takes to close them. Unlike traditional networking, this book will show you how to build an ecosystem of support where you will create meaningful relationships with both those who can help you in the short-term (and vice-versa), as well as those who can nurture your long-term growth. Whereas traditional networking is based on flimsy ties between individuals who need to do a deal or create a sale the steps in this book will show you how to network based on common values and goals to achieve unprecedented success. 6 Degrees of Separation has now moved to 2 Degrees and the introduction has become the new referral.The 101 Great Tips is your Cheat Sheet to success. This guide will become a permanent part of your toolkit for the Age of Connection. Bonus! We also provide you with worksheets so you can benefit from the tips and document your best networking exchanges. Get this tips booklet based on Networlding: Building Relationships and Opportunities for Success, a top #10 Amazon book for an entire year.

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